



**CROWDSTRIKE**

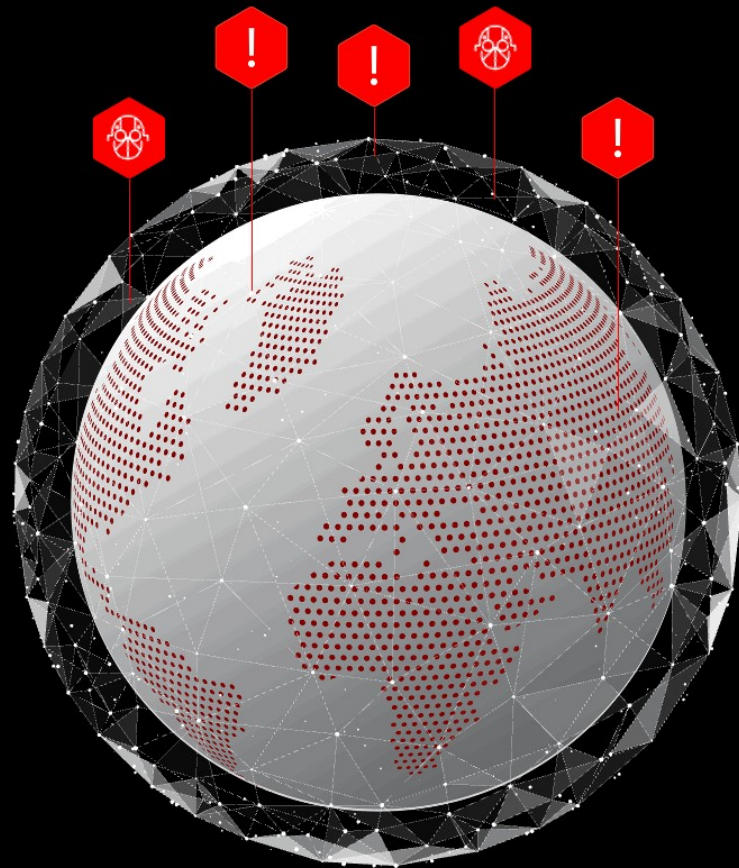
# CrowdStrike: Innovating for the Future of Security

---

Michal Jurczak  
Regional Alliances Manager

# We Stop Breaches

Protection that powers you.



CROWDSTRIKE

# Ranked #1 by Customers, Analysts & Third-Party Testing

Trusted by

**254 of 500**  
of the Fortune  
500

**526 of 2000**  
of the Global  
2000

MITRE

**Highest  
detection  
coverage**

2022 MITRE Engenuity  
ATT&CK® Evaluations for  
Security Service  
Providers

IDC

**#1 in Endpoint  
Security  
Market Share**

IDC Corporate & Modern  
Endpoint Security

Leader in

Gartner®

FORRESTER®



# Trusted by customers everywhere

CrowdStrike Falcon is one of the most important tools in my organization's security toolbox.

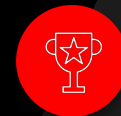


AMG  
PETRONAS  
MOTORSPORT



CREDIT SUISSE

Goldman  
Sachs



**254 of 500**  
of the Fortune 500



**526 of 2000**  
of the Global 2000



**15 of the Top 20**  
Global Banks



**5 of the Top 10**  
Largest Healthcare Providers



**7 of the Top 10**  
Largest Energy Institutions

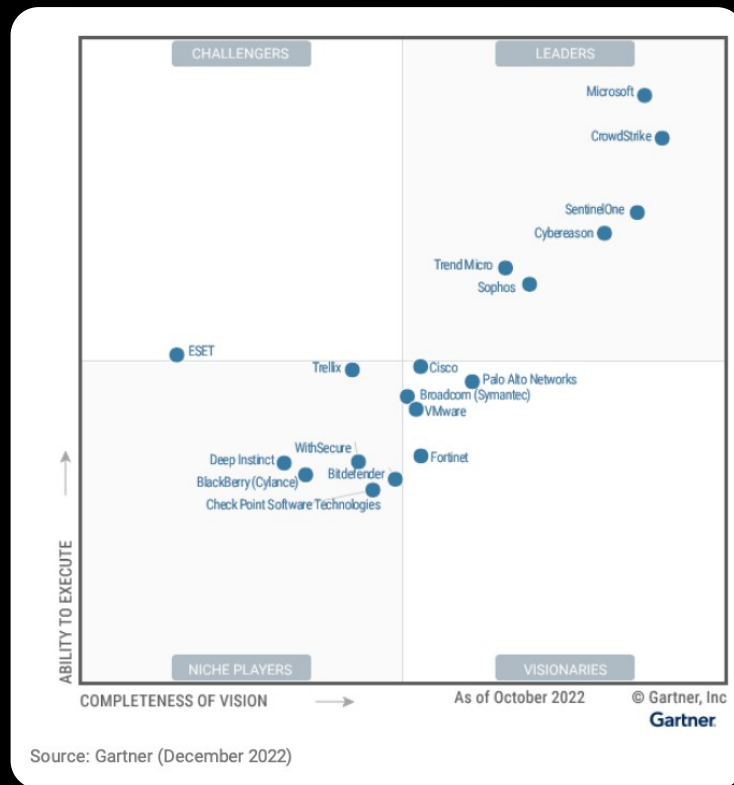


CROWDSTRIKE

# Third Consecutive Time as a Leader

A Leader in Gartner's Endpoint Protection Platforms Magic Quadrant

Positioned  
**Furthest** for  
Completeness  
of Vision  
Gartner.



Gartner, Magic Quadrant for Endpoint Protection Platforms, Peter Firstbrook, Chris Silva, 31 December 2022.

Gartner is a registered trademark and service mark and Magic Quadrant is a registered trademark of Gartner, Inc. and/or its affiliates in the U.S. and internationally and are used herein with permission. All rights reserved. This graphic was published by Gartner, Inc. as part of a larger research document and should be evaluated in the context of the entire document. The Gartner document is available upon request from CrowdStrike. Gartner does not endorse any vendor, product or service depicted in its research publications, and does not advise technology users to select only those vendors with the highest ratings or other designation. Gartner research publications consist of the opinions of Gartner research organization and should not be construed as statements of fact. Gartner disclaims all warranties, express or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.

# Driving Significantly Better Security & Operational Outcomes

**70%**

**Reduction in mean  
time to response**

---

Reduced remediation  
from days to **minutes**

**75%**

**Reduction in  
investigation time**

---

Cut investigations for  
identity-based attacks  
from hours to **minutes**

**6x**

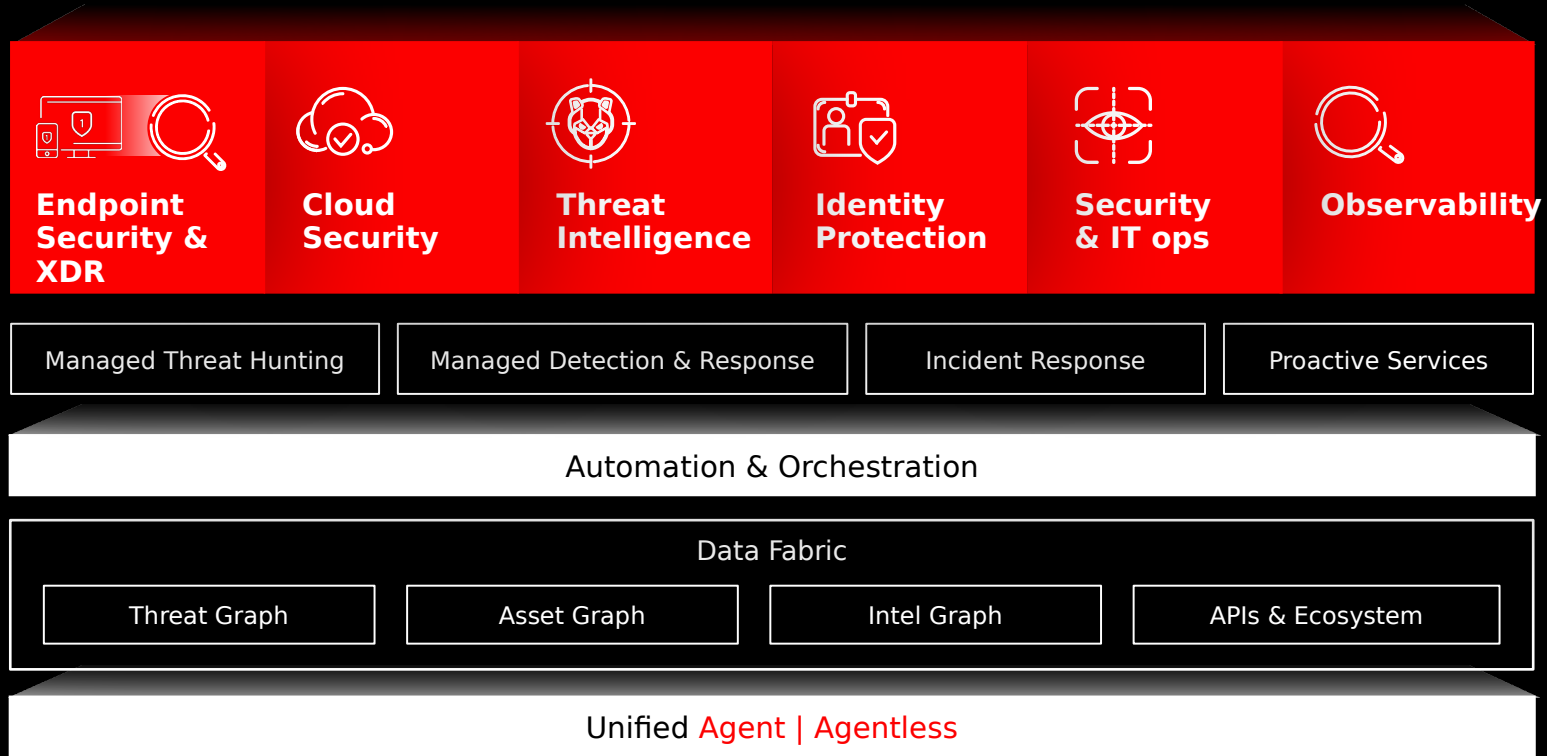
**Reduction in  
security consoles**

---

Consolidated four AV  
agents with six  
consoles to **one**

Trusted Advisor: 500+ Business Value Assessments

# With Outcomes Powered by the Unified CrowdStrike Falcon Platform



# Pioneering Adversary Intelligence Keeps You Ahead of Attackers

The industry's most respected threat intelligence team:  
The foundation of everything we do

**200+**  
Adversaries  
tracked daily

**200K**  
New IOCs  
published  
daily

**7+**  
**Trillion**  
Telemetry events  
per week

**1.2+**  
**Million**  
Malware samples  
processed daily

FORRESTER®

**#1 in Intelligence Collection**

The Forrester Wave™ External Threat Intelligence Services, Q1  
2021



# Easy to Deploy, Easy to Maintain

## No reboots | Zero Production Downtime



Hospitality  
chain

**100,000**

Agents

**<24**

Hours



Technology  
company

**55,000**

Agents

**5**

Days



Financial  
institution

**600,000**

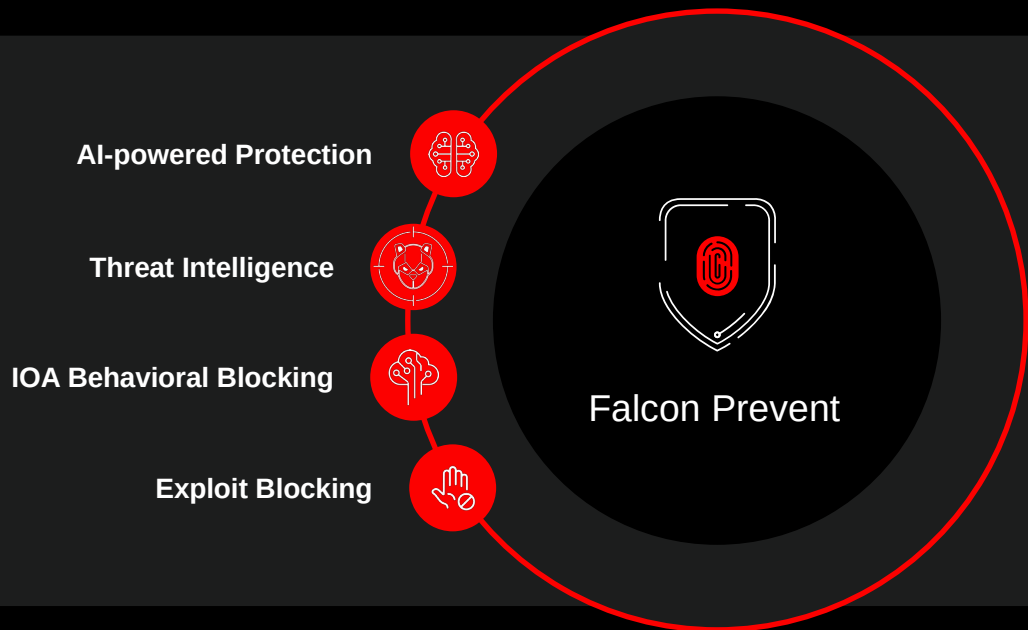
Agents

**50**

Days

# Prevent attacks with next-gen AV

No signatures | full attack visibility | integrated threat intelligence



Improve protection

Reduce number of incidents

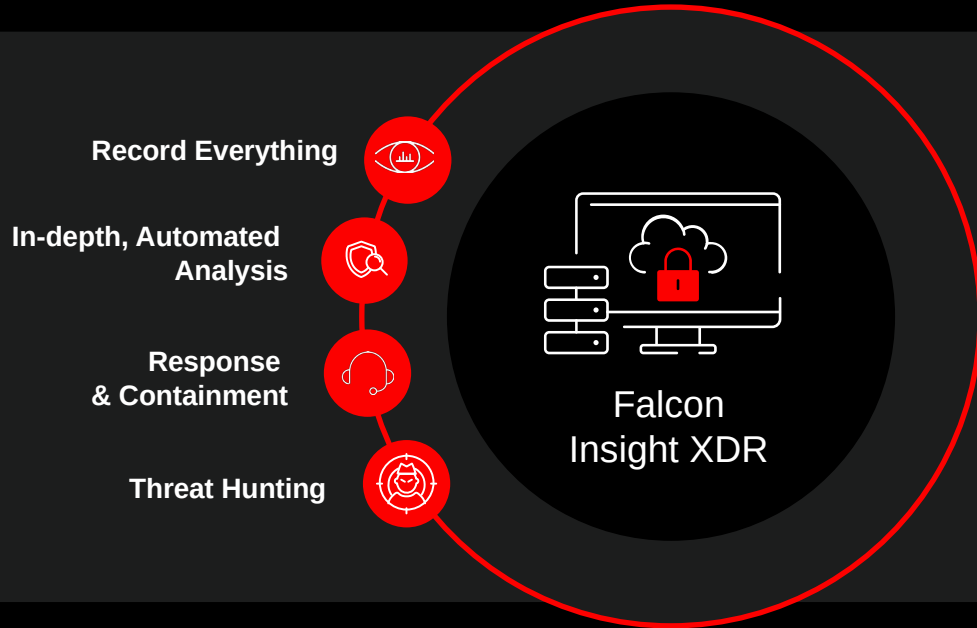
Improve user productivity – no user impact

Minimize complexity

Boost confidence: More third-party testing than any other NGAV vendor

# Find and stop the most advanced attacks with EDR

Unparalleled visibility



**Detect advanced threats automatically**

**Capture critical details for threat hunting and forensic investigations**

**Respond and remediate with confidence**

**Gain context and intelligence**

**Streamline operations**

**Stop the breach**

# How it works: Detection to action with endpoint protection

The screenshot displays the CrowdStrike endpoint protection interface. On the left, a process tree diagram shows the execution flow starting from (ROOT) through various system processes like SMSSEXE, WINLOGONEXE, USERINITEXE, EXPLORER.EXE, and POWERSHELL.EXE, eventually leading to CERBER.EXE. On the right, a detailed view for Cerber.exe is shown, including its status (Unassigned), host information (SE-CRO-WIN10-BL), user name (SE-CRO-WIN10-BL\demo), and actions taken (Process blocked, File quarantined). The interface also shows the detection time (Aug. 11, 2020 11:51:47), severity (High), and specific detection details (Machine Learning via Sensor-based ML).

- 1 Blocked by on-sensor Machine Learning
- 2 Understand the full attack
- 3 View the entire flow of attack, step by step
- 4 Understand the adversary and take action

# Move to CrowdStrike

## Reduce risk: Superior prevention



SE Labs: 100% ransomware prevention

MITRE: #1 detection coverage

Advanced AI/ML & behavioral detection on the agent, powered by the cloud

## Save time: Easy to deploy & operate



Turnkey deployment, less than a day

No reboots, zero production downtime

No manual tuning or updates

## Close the skills gap: World-class experts



World's most respected threat intelligence, IR and hunting teams

Industry-leading 24x7x365 MDR

## Cut cost: The platform for consolidation



Eliminate siloed agents and point products across endpoint, identity protection, cloud, threat intel, SecOps, & observability

Reduce cost and complexity



# ... but seriously, why CrowdStrike?

## **Incident Response and EDR as foundations**

CrowdStrike started with IR services, followed by great EDR capabilities, which proves we have created tools which can stop breaches

## **200+ adversaries tracked by #1**

**Threat Intelligence**  
To be fully secure and prepared you need to understand the context of modern threats

## **IOA to identify sophisticated attacks**

Be prepared for targeted attack on your organisation with tool to identify threats in early stage

## **SOAR included as standard in the Falcon platform**

Our Falcon Fusion will help organisations to automate response to threats



**Dziękujemy za  
uwagę!**